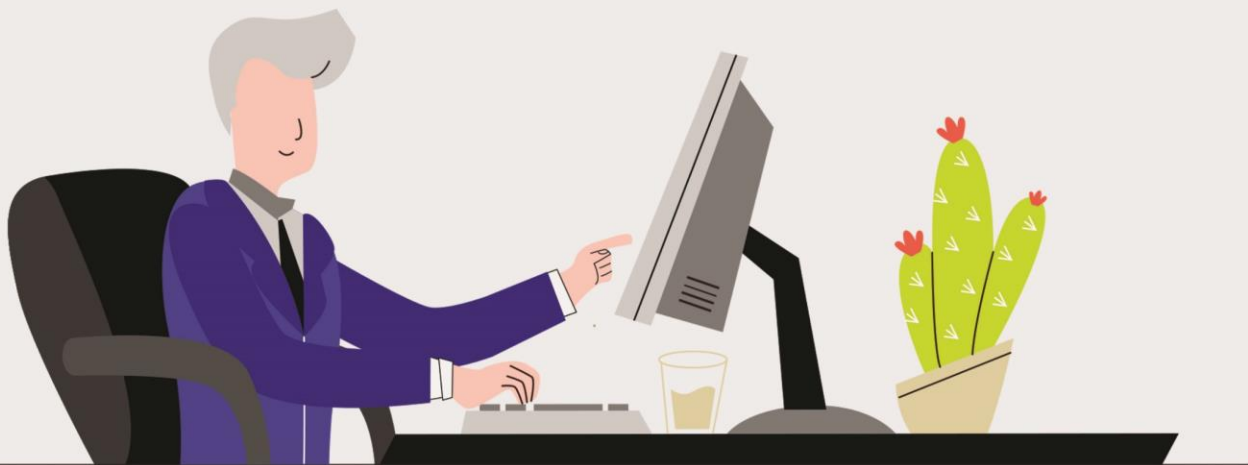


# Understanding True License Usage

Software license optimization allows organizations to:

- maximize the use of their licenses
- reduce costs
- stay compliant with their software agreements

And it starts from understanding true license usage.



## Key Findings

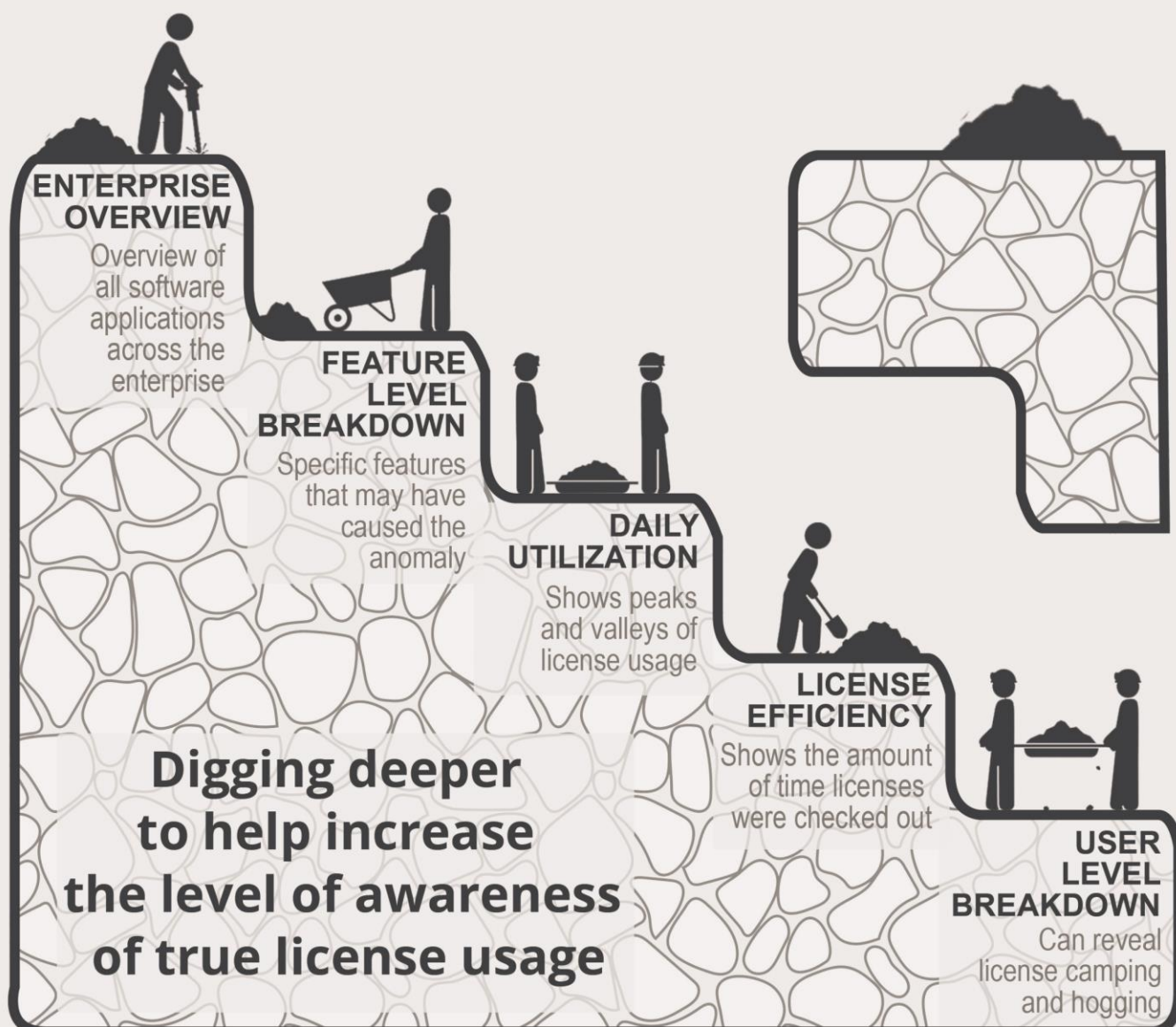
**30%** savings in annual software cost can be achieved by understanding true license usage through implementation of a robust SAM

when companies enhance their software management, profits increase as much as **11%**



\* 2018 BSA GLOBAL SOFTWARE SURVEY: Software Management: Security Imperative, Business Opportunity

## Degrees of Awareness



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