



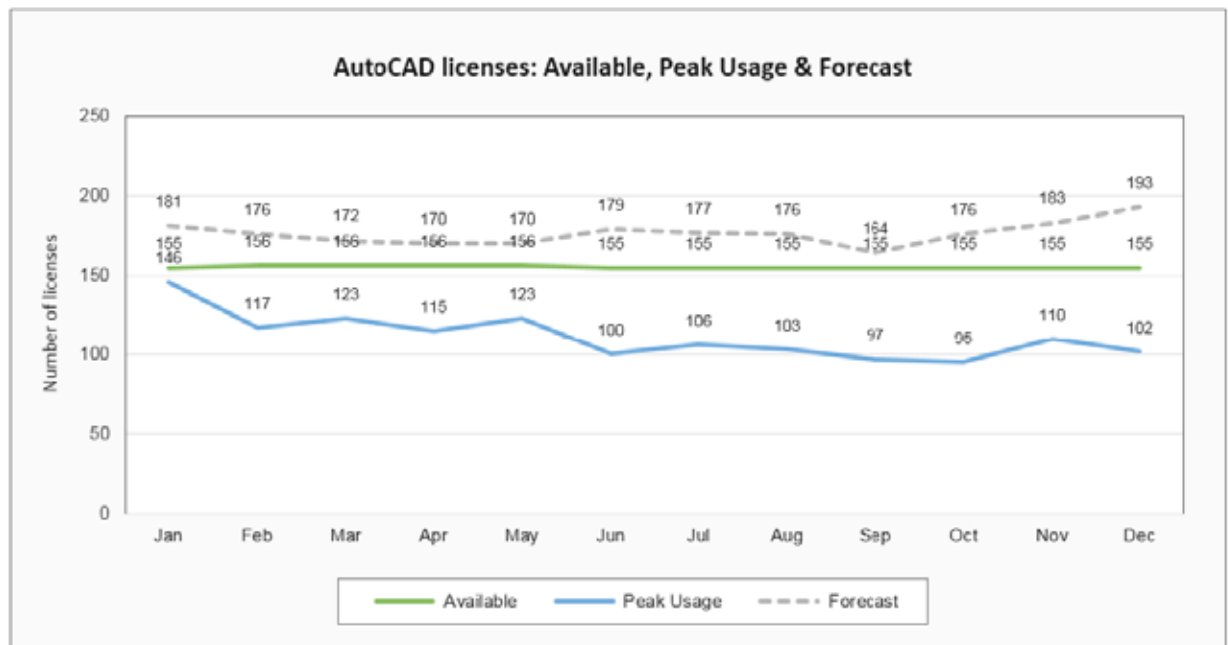
Business Overview

Chiyoda Philippines Corporation (CPh), is a wholly owned subsidiary of Chiyoda Corporation in Yokohama, Japan, one of the largest engineering and construction companies in the world. CPh is primarily engaged in engineering design serving the requirements of Chiyoda Corporation, which is presently undertaking engineering, procurement, construction and other related facilities development work for their customers in gas processing, petroleum refining and other petrochemical products. With a wealth of experience in its area of expertise, CPh has become a competitive engineering service contractor responsible for the development of refineries and other related projects in the country.

Read on to see how Chiyoda Philippines Corporation effectively managed their software usage and helped improved their license purchasing process with Open IT metering solutions.

Business Challenge

Each year, the company deals with gathering and integrating user license information across multiple departments for their annual IT Budget Plan. It's always been a challenge collecting such data because the majority of license cost was only based on the request of users and managers. Also, the huge manual effort involved in obtaining an accurate licensing position was error-prone and tedious. With an increasing number of licenses to manage, it has become a big challenge to reduce cost and eliminate idle applications wherever possible. The need to produce reliable and accurate software usage reports to find where to cut cost without compromising business productivity and carefully analyze their software assets became evident.



Note: Total AutoCAD licenses (156) is composed of 155 Network Licenses and 1 Desktop Subscription License

Summary of Critical Software Usage for January-December

No. of licenses	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Available	155	156	156	156	156	155	155	155	155	155	155	155
Peak Usage	146	117	123	115	123	100	106	103	97	95	110	102
Forecast	181	176	172	170	170	179	177	176	164	176	183	193

Open iT Solution

After thorough web research, CPh came across Open iT. CPh evaluated it along with the other software metering solutions, and Open iT proved to be the most promising to meet CPh's need. After the evaluation process CPh acquired Open iT Base Enterprise with LicenseAnalyzer, ApplicationTracker and SystemAnalyzer modules. Since 2012, CPh has been using their Open iT installation for optimizing and managing both desktop and network-licensed applications. With the assurance of reliable usage data, CPh can now easily forecast and purchase the correct number of applications. CPh has been able to identify and optimize unused licenses. Open iT usage metering solutions has been a cost-effective tool for CPh, the quality of data helped CPh save a considerable amount of money by ensuring that they purchase what is only needed and people who need it get to use it.

Results

Prior to the implementation of Open iT modules, the manual input required to get a basic understanding of usage and verification of this information had been a very tedious and complicated task, that each month they would consume lots of time extracting data to generate reports. After implementing Open iT solutions, the company learned that some applications that were previously requested were no longer being used, while other applications were hardly used at all. Having a usage metering system in place, they now have full-scale visibility and control to effectively manage and plan their software purchases. Generating reports is no longer a burden, they can now easily create simple, comprehensive and accurate reports, providing them the capability to distribute software according to each department's usage, eliminate unused applications and reduce application costs.

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Open iT usage reporting has enabled us to make detailed business decisions, optimize applications with minimal effort and significantly reduce annual software expenditures.

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Director/Senior Vice President,
Chiyoda Philippines Corp.

About Open iT, Inc.

Open iT provides advanced hardware & software usage reporting and optimization solutions. Our customers use Open iT software and services to reduce IT costs, increase performance and support business process improvements. Open iT software enables fully customizable usage reporting, granular chargeback for hardware and software usage, and automated, industry-leading license harvesting capabilities across Windows/Unix/Linux platforms. Open iT metering and optimization solutions equip Software and IT Asset Managers with advanced usage metering for desktop licensed applications across more than 30 supported license managers, as well as other installed software and web applications not using license managers.

Get Started

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