

4-Hour Contract & License Savings Workshop

Identify the high-impact savings opportunities and risks in your software contracts — in a focused, expert-led session.



Software licensing and contracts are complex, and decisions are often based on assumptions rather than a clear understanding of demand and cost drivers.

This focused working session helps you identify the most relevant cost, risk, and optimization opportunities—using available data, contracts, and inputs - before renewal decisions lock in unnecessary spend.

A Focused, Decision-Oriented Session

In this 4-hour session, we work directly with your stakeholders to:

- Review key contract terms and renewal structures
- Compare entitlements versus actual consumption and demand patterns
- Identify high-impact savings and optimization opportunities
- Define a clear, prioritized 30–90 day action plan

Where usage data is available, we incorporate it into the analysis. Where it is not, we use available information to identify gaps and define the data needed for deeper insights.

This is not a presentation. It is a structured working session designed to drive decisions and next steps.

What You'll Receive

Following the workshop, you'll receive an executive-ready summary including:

- **Savings Opportunity Map** (ranked by impact and effort)
- **Renewal Readiness Checklist**
- **30/60/90-Day Action Plan**
- **Targeted Data Request List** to validate and quantify top opportunities

You leave with clarity — not just discussion.

Where We Typically Find Opportunities

Depending on your environment, opportunities may include:

- Over-licensed or underutilized software
- Mismatched license models (e.g. named vs concurrent, tokens, bundles)
- Peak vs. average demand sizing gaps
- Redundant tools or overlapping capabilities
- Contract structures that drive unnecessary cost (e.g. true-ups, uplift clauses)

Terms that affect flexibility, usage, or compliance

Who This Is For

Organizations managing complex or high-cost software environments – especially when:

- Renewals are approaching
- Budgets are under pressure
- Usage patterns have changed
- Greater cost visibility and control are needed

Suggested participants:

- IT and application owners
- License/ SAM team
- Procurement / sourcing
- Finance (optional but valuable)

What We Need (Light Preparation)

To make the session productive, we typically ask for:

- Contracts or renewal quotes in scope
- A high-level license inventory (product list + counts)
- Any available usage exports (if available)
- Renewal timelines and priorities

If some data is unavailable, we can still run the workshop and define the minimum required to finalize recommendations.

Ready to gain clarity on your contract strategy?

Contact us at sales@openit.com to schedule the 4-Hour Contract & License Savings Workshop.

We provide operational and commercial guidance. We do not provide legal advice. Final contract language should be reviewed by your legal team.



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